

## HarborNet Network Infrastructure as a Service

With our HarborNet service, we support the traditional network connectivity and plumbing aspect of your business with our highly accredited staff of experts.

Our goal with HarborNet Network Infrastructure as a Service (NlaaS) is to make your infrastructure management simple, like leasing a car. We provide you with the equipment and services; all you have to do is get behind the wheel and drive your business.

NlaaS is a financing solution: you lease only the services that you need, and our team designs, builds, and maintains a custom solution for you, resulting in easy, repeatable OPEX.

For equipment and software partners, we are constantly re-evaluating their overall capabilities and performance to identify the best vendors for your specific solution. We follow an agile development cycle, so we're continually improving our service by implementing new releases, security enhancements, and fixes.

## **Solution Design**

Harbor Networks carefully chooses best-of-breed products to bring into our service portfolio. We select products and vendors who are stable, customizable, and adaptable to customer needs. We take a price-for-performance conscious approach to our designs. Our team curates focused solutions for industry verticals and adapts to your specific needs.

### Implementation

The Harbor Networks project management team orchestrates the delivery of services into your environment. We ensure a "risk averse" approach that meets your timelines with as minimal downtime to your business as possible.

#### **Monitoring (24x7)**

The team in the Harbor Networks NOC monitors your network components and remediates issues as they arise. We have an advanced ticketing system, so tickets for critical or service affecting issues will be opened in our NOC regardless of day or time.

### **Software/ Firmware Release Management**

Harbor Networks ensures your software is reviewed and updated to the level required to keep your solution current and secure. We take responsibility to perform upgrades required to maintain the components of your solution.

### **Administrative Changes**

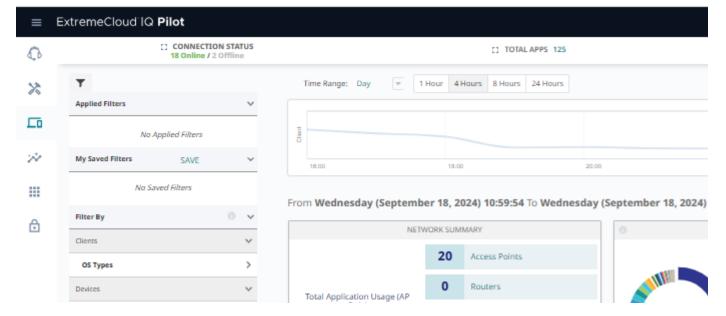
The role of your Harbor Networks team includes remote assistance and simple MACs with programming changes to the components of your solution. You can leverage our team for consultation at any time, including tasks involving traditional MAC type work.

# HarborNet Value Proposition



## **Custom Solutions**

- Repeatable, predictable, designs tailored to your specific needs.
- Scales as your organization grows.
- Incremental services enable you to add licenses and add-on as needs change.
- Phones, headsets, pro-services can optionally be rolled into the OPEX structure.



### **Turkey Delivery & Support**

- We orchestrate the implementation with you, executing on the design and goals in the SOW.
- Project risks are managed along with timelines to ensure success.
- Day 2 support is in place to free up your team's valuable time.
- Ongoing management for moves, adds, and changes are included to drive value.

## **Predictable & Flexible Budget**

- · Paid for as OPEX solutions.
- No expenses for owning infrastructure and equipment.
- All expenses are rolled into one regular billing.
- Reduced financial considerations, such as balance sheets and depreciation.

## **Managed Service Elements**

- Break/Fix & Entitlement
- Moves/Adds/Changes
- Network Engineering Support
- SD-WAN
- · Software Management
- · Network Route Switch
- Boston Wireless® Wi-Fi connectivity and Wireless Infrastructure as a Service

